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Sandler O'Neill names new heads of i-banking

S&P Global Market Intelligence (EXCLUSIVE)

By Joe Mantone

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Bill Hickey and Brian Sterling are stepping down as co-heads of investment banking at Sandler O'Neill & Partners LP and Bill Burgess, Scott Clark and David Sandler will succeed them.

Hickey and Sterling will remain with the firm, spending their time solely working with clients, according to an internal email sent Dec. 14.

Hickey was one of the founders of Sandler's investment banking group and joined the company in 1989, according to his bio. Sterling, who was previously with Merrill Lynch & Co. Inc., joined Sandler in 2002 and was part of the rebuilding effort after the company lost 66 of its 171 partners in the Sept. 11, 2001, terrorist attacks.

Burgess joined Sandler in 2009 after working at Goldman Sachs Group Inc. and Scott Clark moved to Sandler O'Neill in 2003 from Braun Consulting. David Sandler was first registered with the company in 1991, according to Financial Industry Regulatory Authority Inc. records.

The company also named Michael Piper, who works in fixed-income sales, as a partner and promoted four to managing director positions, Eric Ferdinand in investment banking, John Barnidge in equity research and Matt Brunner and Amanda Gilman in the balance sheet analysis and strategy group.